



# High Commission of India, Colombo

## India—Connects: The Economic and Business Newsletter

September & October 2014

### Making Headlines ...

#### Live webcast of Launch of the 'Make in India' Initiative



Prime Minister of India, Shri Narendra Modi, launched the 'Make in India' initiative on September 25, 2014 in New Delhi. The 'Make in India' initiative has its origin in the Prime Minister's Independence Day speech, where he gave a clarion call to 'Make in India' and 'Zero Defect; Zero Effect' policy. Prime Minister also unveiled the logo of 'Make in India' campaign.

In addition, a newly created website [www.makeinindia.com](http://www.makeinindia.com) was launched by the Prime Minister. As part of this initiative, a dedicated cell has been created to answer queries from business entities through this web portal. While an exhaustive set of Frequently Asked Questions (FAQs) on this portal will help investors find instant answers to their general queries, the back-end support team of the cell would be answering specific queries within 72 hours. A total of 25 sectors have been identified, which will be given a special thrust under this initiative.

The launch was webcast live by the High Commission of India in Colombo, at an event organised at the Hotel Taj Samudra. The event was attended by around 150 representatives of business and industry of Sri Lanka, Indian CEOs and members of the media.

Briefing the gathering, High Commissioner of India, Shri Y. K. Sinha, stated that the new Government in India had pledged to revive economic growth through, inter-alia, re-visiting the policy framework for investments, both foreign and domestic, to make them more conducive; rationalization and simplification of the tax regime; allowing FDI in sectors wherever needed for job and asset creation; acquisition of niche and specialized technology; and proactive facilitation for making 'doing business' in India easy. A host of initiatives had been taken by the Government in the past three months, including the 'eBiz' project of the Department of Industrial Policy and Promotion which aims at providing a single platform to avail business and investment related services. As a result, there has been a perceptible improvement in economic performance.



### Spotlight of the Month: Indian Railways



Live webcast of Launch of the 'Make in India' Initiative  
25 September 2014

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## Spotlight: Indian Railways

The Indian Railways is among the world's largest. It caters to the transportation needs of the country, while also bringing together the diverse geographies and assisting in promoting national integration.

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High Commissioner also briefed those present about the development of industrial corridors in India which would improve industrial and urban infrastructure of the country and promote manufacturing. In this regard, the following industrial clusters have been fast tracked – (a) Delhi-Mumbai Industrial Corridor; (b) Chennai-Bengaluru Industrial Corridor; (c) Vizag-Chennai Industrial Corridor- as the first phase of the East Coast Industrial Corridor; (d) Bengaluru-Mumbai Economic Corridor; (e) Amritsar-Kolkata Industrial Corridor and (f) North East-Mynamar Industrial Corridor. High Commissioner detailed the vast opportunities for investment in multiple sectors that were available, and invited Sri Lankan business to take advantage of the same to expand their presence in India.

A short film on the initiatives of the Government to promote business in India was screened as a curtain-raiser to the main event. This was followed by the live webcast of the launch of the 'Make in India' campaign by Prime Minister Shri Narendra Modi. Prime Minister's address on the occasion was heard with great interest by those present, particularly his emphasis on enhancing business confidence, skill development, effective governance and development being an article of faith of the Government. The webcast was followed by an interactive session with the audience.



### **Inauguration of Pallai-Jaffna reconstructed railway track and signal system built by IRCON International Ltd under concessional Indian Line of Credit**



A ceremony was organised on October 13, 2014 to mark the inauguration of the Pallai-Jaffna reconstructed railway track and signal system. The ceremony was graced by H.E. Mahinda Rajapaksa, President of Sri Lanka, Hon'ble Kumara Welgama, Minister of Transport, Hon'ble Douglas Devananda, Minister of Traditional Industries and Small Enterprises Development, H.E. Y. K. Sinha, High Commissioner of India, Hon'ble Rohana Kumara Dissanayake, Deputy Minister of Transport, Hon'ble Maj. Gen. (Retd.) G.A. Chandrasiri, Governor of Northern Province, Hon'ble Murugesu Chandrakumar, MP, Hon'ble Selvesthiri Alantin, senior officials from the Ministry of Transport, Sri Lanka Railways, the Northern Province and officials from IRCON International Ltd.

As part of the ceremony, the dignitaries undertook a train journey from Pallai to Jaffna on the reconstructed track. The 38 km long Pallai-Jaffna railway line has been reconstructed as part of reconstruction of the Northern Railway line in Sri Lanka under a concessional credit line amounting to about US\$ 800 million provided by the Government of India to the Government of Sri Lanka. This commitment was recorded in the India-Sri Lanka Joint Declaration issued on June 9, 2010 in New Delhi during the visit of H.E. the President of Sri Lanka. The segments already completed under this project include the Medawachchiya-Madhu Road segment, inaugurated on May 14, 2013; the Omanthai- Kilinochchi segment, inaugurated by H.E. the President of Sri Lanka on September 14, 2013; and the Kilinochchi-Pallai segment inaugurated by the Hon'ble Minister of Transport on March 4, 2014.



This project is being implemented by IRCON International Limited, a Public Sector Enterprise under the Government of India. IRCON is working towards timely completion of the Northern Railway line and work is going on simultaneously on the Madhu Road-Talaimannar section and Jaffna-Kankesanthurai section, together with signaling and communications work.

The reconstruction of the railway line up to Jaffna holds special significance as with the inauguration of this segment of the railway track, the Yal Devi Express which used to ply on this route, would once again start its services to Jaffna, thus reconnecting Jaffna to Colombo by rail. The operationalisation of the Northern line would restore connectivity not only within the Northern Province, but also with the rest of the country, thereby promoting development, reconciliation and greater integration by bringing people in different parts of the island closer.

The completion of the Northern Railway line would also enhance connectivity between India and Sri Lanka. As part of this project, a pier is to be built at Talaimannar to enable resumption of ferry services between Rameshwaram and Talaimannar at an early date. With the construction of the railway line up to Kataragama and resumption of ferry services between Talaimannar and Rameshwaram Sri Lankan citizens would be able to travel by train from Hambantota and Matara to Bodhgaya as also to Jammu and Kashmir in North India, Gujarat in the West, Assam and the North-eastern states in the East.

As Sri Lanka's closest neighbour and long-standing partner, India is prepared to extend its fullest support to Sri Lanka in fulfilling its aspirations for peace, harmony, national reconciliation and development. The reconstruction of the Northern Railway line represents a milestone in this historic partnership between India and Sri Lanka.

### India participates in "Facets Sri Lanka 2014"



FACETS Sri Lanka 2014, the prestigious International Gem and Jewellery Show was held from 4 – 7 September 2014 at the Bandaranaike Memorial International Conference Hall (BMICH), Colombo by Sri Lanka Gem & Jewellery Association. This year's exhibition comprised over 150 exhibitors with a variety of gem and jewellery that include precious and semi precious gems. Additionally, the event consisted of a seminar on 'Gem and Jewellery in Sri Lanka' conducted by an expert panel of local and International panelists.

FACETS Sri Lanka 2014 encompassed individual exhibitor pavilions from Myanmar, The National Gem and Jewellery Authority (NGJA) and SME pavilion from the Sri Lanka Export Development Board (EDB). In addition, buyer delegations from USA, China, Russia and India also showcased their products.



### Introduction

Furthermore, the railway network is also ideal for long-distance travel and movement of bulk commodities, apart from being an energy efficient and economic mode of conveyance and transport. The 64,600-km network is spread across 7,146 stations, with 19,000 trains operating the routes daily.

India's railway network is recognised as one of the largest railway systems in the world under single management. The Government of India has focused on investing on railway infrastructure by making investor-friendly policies. It has moved quickly to enable foreign direct investment (FDI) in railways to improve infrastructure for freight and high-speed trains. At present, private sector companies are also looking to invest in rail projects.

### Market size

The total approximate earnings of Indian Railways on originating basis during April 1, 2014–August 31, 2014 were INR 61,324.64 crore (US\$ 10.02 billion) as against INR 54,496.73 crore (US\$ 8.91 billion) during the corresponding period of 2013, registering a rise of 12.53 per cent.

The total approximate earnings of the Indian Railways on originating basis during FY14 were INR 140,485.02 crore (US\$ 22.94 billion) as against INR 121,831.65 crore (US\$ 19.89 billion) during FY13. The total approximate earnings from goods during April 1, 2014– August 31, 2014 were INR 40,879.09 crore (US\$ 6.67 billion) as against INR 37,103.34 crore (US\$ 6.05 billion) during the corresponding period of 2013, which is an increase of 10.18 per cent.

The total goods earnings during FY14 were INR 94,925.02 crore (US\$ 15.5 billion) compared to INR 82,852.54 crore (US\$ 13.53 billion) in FY13. The total approximate numbers of passengers booked during April 2014 were 685.85 million, with passenger revenue earnings standing at INR 3,406.76 crore (US\$ 556.66 million). In the period FY07-13, revenues from the passenger segment increased at a compound annual growth rate (CAGR) of 10.9 per cent.

### Investments

The following are some of the major investments and developments in India's railways sector:

- ◆ Indian Railways proposes to install solar power plants of about 8.8 megawatt (MW) capacity at railway stations, railway office buildings and level crossing gates throughout the country through railway funding. These include – provision of 10 KWp solar PV modules each at 200 stations under various Zonal Railways, provision of total 4.05 MWp Solar Photo Voltaic (SPV) at roof top of 21 railway office buildings and provision of total 1.3 MWp capacity Solar Photo Voltaic (SPV) plants at 2000 Level Crossing gates on Indian railways.
- ◆ In a move to offer hassle-free services to railway users, the Minister of Railways, Mr SD Sadananda Gowda launched new IT initiatives/applications in August. These initiatives have been developed by Centre for Railway Information Systems (CRIS), an independent organisation under the Ministry of Railways.
- ◆ The Indian Railways is gearing up for a nationwide rollout of the Swachh Bharat (Clean India) scheme at an unprecedented scale. Railways minister Mr Sadananda Gowda has directed 1.3 million employees of the Railways to either participate by cleaning stations or spread awareness on the topic.
- ◆ The detailed project report (DPR) of the Kochi metro rail Phase–II which expands the metro's reach to Cochin International Airport and Angamaly town, is in final stages and will be released shortly, as per Kochi Metro Rail Ltd (KMRL). Phase-II will connect the western and northern suburbs of Kochi.
- ◆ In an effort to decongest Bengaluru, and urge industries to move to other parts of Karnataka, the state government of Karnataka is in discussions with the Ministry of Railways to introduce more non-stop train services between Bengaluru and Mysore.

- ◆ Karnataka will also provide INR 540 crore (US\$ 88.24 million) towards its share of costs for the ongoing railway projects in 2014, as per state chief minister Mr Siddaramaiah. The government had committed to extending assistance to the rest of the projects under the 2010 cost-sharing agreement, as per the chief minister.

### **Government Initiatives**

A Memorandum of Understanding (MoU) and an Action Plan have been signed between the Government of India and the People's Republic of China to improve technical cooperation in the railways sector, at delegation level talks between the two countries. The Prime Minister of India Mr Narendra Modi and the visiting President of China, Xi Jinping, were present at the signing.

An MoU was signed in August at Rail Bhawan, New Delhi between the Ministry of Railways of the Republic of India and Czech Railways (Ceske Drahy) and Association of Czech Railway Industry (ACRI) of the Czech Republic on technical cooperation in the field of the railways sector, by Mr Arunendra Kumar, Chairman/Railway Board and Mr HE Miloslav Stasek, Ambassador of Czech Republic.

The government has cleared a proposal to allow 100 per cent FDI in railway infrastructure, barring operations, via the automatic route. FDI channeled through this route does not require prior government approvals.

The Railway Board is considering the implementation of the 106 recommendations of the High Level Safety Review Committee (Kakodkar Committee) pertaining to general safety matters, empowerment at working level, vacancies in critical safety category, organisational structure, shortage of critical safety spares, human resource development with focus on education and training research, and safety architecture, among others.

The Union Cabinet has given the green signal for establishing a new rail coach manufacturing unit at Kolar, Karnataka. The unit will produce 500 coaches per annum at a projected cost of INR 1,460.92 crore (US\$ 238.74 million) excluding the cost of land, with active participation of the Karnataka government. The Ministry of Railways will provide 50 per cent of the finances with the Karnataka government providing land, free of cost, and the remaining 50 per cent of the project completion cost with escalation.

### **Road Ahead**

The already massive network of the Indian Railways is increasing at a healthy rate. To meet this demand, an outlay of US\$ 95.6 billion has been sanctioned for the sector by the Planning Commission for the 12th Five-Year Plan. Freight traffic may also increase with investments and active participation of the private sector. There will be no shortage of investments though, with US\$ 42 billion likely to be pumped into India's metro rail networks by 2020.

**Source:** [www.ibef.org](http://www.ibef.org)

## ◆ Bilateral Trade with India

Bilateral trade turnover amounted to about US\$ 3242.21 million during the period January-September 2014. During this period Sri Lanka's exports to India were about US\$ 441.32 million, and imports from India were about US\$ 2800.89 million. During the month of September 2014, Sri Lanka's exports to India were about US\$ 42.43 million; and imports from India were about US\$ 361.94 million. India's share in Sri Lanka's global imports & exports was 21.42% and 4.67% respectively.

**Source:** Sri Lanka Customs, [www.customs.gov.lk](http://www.customs.gov.lk)

## ◆ Tourist Arrivals from India to Sri Lanka

The total number of tourist arrivals from India to Sri Lanka during January-September 2014 was 170,671 i.e. approximately 15.4% of the total tourist arrival into Sri Lanka. During the month of September 2014, 19,244 Indian tourists visited Sri Lanka as against 18,389 in the corresponding period of the previous year, an increase of 4.6%. Figures from the Sri Lanka Tourism Development Authority convey that during September 2014 the highest arrivals (19,244) were from India, followed by China (13,312), UK (8,983) and Germany (6,996).

| Month                  | 2013             | 2014             | % Cha. 2013/14 |
|------------------------|------------------|------------------|----------------|
| January                | 110,543          | 146,575          | 32.6           |
| February               | 113,968          | 141,878          | 24.5           |
| March                  | 113,208          | 133,048          | 17.5           |
| April                  | 80,737           | 112,631          | 39.5           |
| May                    | 74,838           | 90,046           | 20.3           |
| June                   | 90,279           | 103,175          | 14.3           |
| July                   | 107,016          | 133,971          | 25.2           |
| August                 | 123,269          | 140,319          | 13.8           |
| September              | 90,339           | 105,535          | 16.8           |
| October                | 107,058          | —                | —              |
| November               | 109,420          | —                | —              |
| December               | 153,918          | —                | —              |
| <b>Total</b>           | <b>1,274,593</b> | <b>—</b>         | <b>—</b>       |
| <b>Up to September</b> | <b>904,197</b>   | <b>1,107,178</b> | <b>22.4</b>    |

**Source:** Sri Lanka Tourism Development Board, [www.sltda.gov.lk](http://www.sltda.gov.lk)

## TRADE & EXPORT POLICY AND EXTERNAL SECTOR

### Introduction

The trade and external sector of a country plays an important role in its economic development, as it is responsible for integrating the domestic economy through the twin channels of trade and capital flows. Indian markets have been the best performing markets among emerging market peers so far in the year 2014, according to a recent study.

In the past two years, the Indian economy has grown from US\$ 500 billion to US\$ 2 trillion and the trade and external sector has had a big role to play in this development. The Indian government is keen to improve on exports and provide more jobs for the young, talented, well-educated and even the semi-skilled and unskilled people of the country.

### Capital Inflows

India's foreign exchange (Forex) reserves stood at US\$ 318,579.8 million as on August 29, 2014. Foreign currency assets aggregated to US\$ 291,318.2 million and the value of gold reserves stood at US\$ 21,173.8 million, as on August 29, 2014, according to the weekly statistical data released by Reserve Bank of India (RBI).

### Foreign Direct Investments (FDI)

India received total foreign investment (including equity inflows, 're-invested earnings' and 'other capital') worth US\$ 341,357 million in the period April 2000 - August 2014 and a cumulative amount of US\$ 229,595 million during the same period. The country was one of the top destinations for FDI inflows from Asian countries, with Mauritius contributing 36 per cent and Singapore 12 per cent; the UK contributed 9 per cent of the total foreign inflows in the mentioned period.

### Foreign Institutional Investors (FIIs)

The total number of FIIs registered in India was 1,710 in FY14. The net investments by overseas investors into India so far this year has reached US\$ 30 billion, while their cumulative total inflows into the country has crossed the US\$ 200 billion mark.

The net investments by foreign investors into Indian debt markets since the beginning of 2014 have reached US\$ 17 billion, while the same for equities stand around US\$ 13 billion. Buoyed by the steps taken by the central government, FIIs have started investing more in India in the past few months. Foreign investment inflows are expected to more than double to touch US\$ 60 billion this fiscal, as per an industry study.

### Exports

According to data released by Ministry of Commerce, exports from India during July 2014 were valued at US\$ 27727.60 million which was 7.33 per cent higher than the US\$ 25835.08 million achieved during July, 2013. The top five countries receiving Indian exports in the period April-July 2014 are the USA, UAE, Saudi Arab, Hong Kong and China. The value of exports to USA amounted to US\$ 14,261.85 million, which is an increase of 8.16 per cent over the same period in 2013.

India's sugars and sugar confectionery exports for the month of July 2014 has grown to US\$ 70.79 million, which is an increase of 15.6 per cent over the previous month, according to industry data. This growth can be attributed to the developments in the field of agriculture in the country in the recent past. According to Engineering Export Promotion Council (EEPC), India's engineering exports have shown remarkable year-on-year (y-o-y) growth, ranging from 100-150 per cent in July, 2014. Similarly, for the April-July period, the engineering goods exports to Turkey have grown by 106 per cent to US\$ 638 million from US\$ 309 million.

## External Sector

The Prime Ministers of India and Japan after their Annual Summit meeting issued a joint statement to further enhance cooperation in several fields such as infrastructure, railways and agriculture, among others. Japan also plans to double its investments in India in the next five years from around US\$ 2 billion last year. China is seeking to prop up its investments in India and has planned to invest over US\$ 5 billion in two industrial parks in Gujarat and Maharashtra with a focus on automobile manufacturing and power transmission and generation equipment manufacturing respectively.

In a boost to India's nuclear power industry, Mr Tony Abbott, the Prime Minister of Australia, is expected to sign an agreement to sell uranium to India. This move is slated to help both the countries as Australia has high uranium reserves which it exports, while India depends on imported fuel for its 20 nuclear reactors. Argentina has given full access of its US\$ 6 billion drug market to Indian companies. This has increased the scope of exports to finished pharmaceuticals formulations from just raw materials earlier.

The Ministry of Railways, Government of India, signed a memorandum of understanding (MoU) with Czech Railways (Ceske Drahy), Czech Republic, for technical cooperation in the field of railways. The MoU is valid for a period of three years which can be extended further for successive periods of one year at a time.

## Foreign Trade Policy

India has signed a Comprehensive Economic Partnership Agreement with South Korea, which will give enhanced market access to Indian exports as part of the Foreign Trade Policy's (FTP) strategy of market expansion. These trade agreements are in line with India's Look East Policy. To help exporters get into long-term contracts, the RBI has simplified the rules for credit to exporters. This will now enable them to get long-term advance from banks for up to 10 years to service their contracts. It will also aid the overall export performance and help the rupee in the short to medium term.

All exports and import-related activities are governed by the FTP, which is mainly aimed at enhancing the country's exports and use trade expansion as an effective instrument of economic growth and employment generation. The Government of India is expected to announce the new five-year FTP (2014-19) as it seeks to boost manufacturing and exports, among other things. The Federation of Indian Export Organisation (FIEO) has called for more focus on export of services and hi-tech products in the new policy.

## Road Ahead

Boosted by the forthcoming FTP, India's exports are expected to cross the US\$ 350 billion mark in 2014-15 and reach US\$ 750 billion by 2018-19 according to FIEO. Also, with the Government of India striking important deals with the governments of countries such as Japan, Australia and China, the external affairs sector is contributing heavily to the economic development of the country and growth in the global markets. Moreover, by implementing the FTP 2014-19, India's share in world trade is expected to double from the present level of three per cent by the year 2020.

## Monthly Economic Report

The overall growth of Gross Domestic Product (GDP) at factor cost at constant (2004–05) prices (real GDP) for 2013–14 was placed at 4.7 per cent as compared to 4.5 per cent for 2012–13, as per the Provisional Estimates released on May 30, 2014. The GDP growth rate which was placed at 5.7 per cent during the first quarter (April–June 2014) is the highest in nine quarters. Overall growth in the Index of Industrial Production (IIP) was 0.4 per cent during August 2014. During April-August 2014, IIP growth was 2.8 per cent as compared to nil growth in April-August 2013. Eight core infrastructure industries registered a growth of 5.8 per cent in August 2014 as compared to 4.7 per cent in August 2013. During April-August 2014, these sectors grew by 4.4 per cent as compared to 4.2 per cent during April-August 2013. Broad money (M3) for 2014-15 (up to October 3, 2014) increased by 6.8 per cent. The year-on-year (y-o-y) growth as on October 3, 2014 was 12.6 per cent.

Source: [www.ibef.org](http://www.ibef.org)



## INDIAN TRADE QUERIES

| S. No | Products – Importers/Dealers in Sri Lanka       | Company Name   | Tel/Fax/E-mail   |
|-------|---|--|--|
| 1     | Wall Tiles, Floor Tiles                         | Mr. Rajan Vadsola<br>Head-Intl. Marketing<br>M/s. Fortune Exim<br>1 <sup>st</sup> Floor, Radhe Chambers, NH-8,<br>Morbi-363641   | Mobile: +91-9726810206<br>E-mail: <a href="mailto:fortuneexim.in@gmail.com">fortuneexim.in@gmail.com</a>   |
| 2     | Agro Products, Rice, Wheat                      | Mr. Ravi<br>M/s. Swastik Exim, India   | Mobile: +91-8120843252<br>E-mail: <a href="mailto:swastikeximindia@gmail.com">swastikeximindia@gmail.com</a>   |
| 3     | Chick Peas, Water Filter and Areca nuts         | Mr. Rakesh Agrawal<br>M/s. Wilson Enterprises<br>G-21, Chatanya Complex, Kachi Mohalla, Indore   | Mobile: +91-8827088705/ 7415409884<br>E-mail: <a href="mailto:wilson.enterprises33@gmail.com">wilson.enterprises33@gmail.com</a>   |
| 4     | Wooden Furniture and Handicrafts                | Mr. Tejaram Suthar<br>49, Padam Marg, 60, Fit Road,<br>Meenawala Sirsi Road, Jaipur  | Mobile: +91-9928000140/ 7792052615<br>E-mail: <a href="mailto:decorwoodenfurniture@gmail.com">decorwoodenfurniture@gmail.com</a><br>Website: <a href="http://www.decorwoodenfurniture.in">www.decorwoodenfurniture.in</a>  |
| 5     | Herbals, Ayurvedic Products and Pooja Materials | Proprietor<br>M/s. VEL Exports<br>313/3, Pudhunagar, Thattankulam Road, Palani-624601, Tamil Nadu  | Mobile: +91-9788233844<br>E-mail: <a href="mailto:velexports.india@gmail.com">velexports.india@gmail.com</a>   |
| 6     | Agricultural Machinery, Tractors                | Ms. Garima Rao<br>Intl Business Executive-Exports<br>Farm Equipment Division<br>M/s. Vijay Lakshmi Agriculture Pvt. Ltd., Export nit-1, Mugal Majra Road, VPO Kunjpura, Karnal-132001, Haryana | Tel: +91-184-2385400/ 5200<br>Mobile: +91-8222897700<br>E-mail: <a href="mailto:exports@superoneagro.com">exports@superoneagro.com</a><br>Website: <a href="http://www.superoneagro.com">www.superoneagro.com</a>  |
| 7     | Pharmaceuticals                                 | Mr. Mehul Patel, Director<br>M/s. Modasa Pharmaceuticals Pvt. Ltd., 217, Limbhoi, Ta: Modasa, Sabarkantha Dist, Gujarat  | Telefax: +91-2774-284403<br>Mobile: +91-8128292072<br>E-mail: <a href="mailto:mehul@modasa.co.in">mehul@modasa.co.in</a><br>Website: <a href="http://www.modasa.co.in">www.modasa.co.in</a>  |
| 8     | L P Gas Stoves                                  | Mr. K G Jindal<br>Chairman & MD<br>M/s. Jindal Home Products (P) Ltd, Sarurpur Mod, SohnaRoad, Faridabad-121004  | Tel: +91-129-2230431-2/ 2380002<br>Mobile: +91-9717349737<br>E-mail: <a href="mailto:jindalhomep@dataone.in">jindalhomep@dataone.in</a><br><a href="mailto:cmdjindal@gmail.com">cmdjindal@gmail.com</a><br>Website: <a href="http://www.jindalqas.com">www.jindalqas.com</a> |
| 9     | Agricultural Implements                         | Mr. Ankit Chhajed<br>Export Manager<br>M/s. Kothari Agro<br>Industrial Area, Jaora, Ratlam Dist-457226, Madhya Pradesh   | Tel: +91-7414-220768/ 220868<br>Mobile: +91-8085269999<br>E-mail: <a href="mailto:kothariagrico9999@gmail.com">kothariagrico9999@gmail.com</a><br>Website: <a href="http://www.kothariagrico.com">www.kothariagrico.com</a>  |
| 10    | Garments and Textile Shops                      | M/s. Mariya International<br>No. 1/37, Balakrishnan Street, Vinayaga Nagar, Pozhichalur, Chennai-600074  | Mobile: +91-9094417923/ 9941104451<br>E-mail: <a href="mailto:ranjithkumar.0.2014@gmail.com">ranjithkumar.0.2014@gmail.com</a>   |
| 11    | Rice  | Mr. Raja Siva Shankar<br>M/s. Sivamurugan Hi-Tech Rice Mill, No. 187, Tirupur Road, Kangayam-638701, Tirupur   | E-mail: <a href="mailto:sivamuruganrice@gmail.com">sivamuruganrice@gmail.com</a>   |
| 12    | Spices, Raisins                                 | Mr. Kailash Nemani<br>M/s. Gauri Spices & Food Products, H/1/1/F, MIDC Kupwad Block, Sangli, Maharashtra   | Mobile: +91-8237588504<br>E-mail: <a href="mailto:kailashnemani@gmail.com">kailashnemani@gmail.com</a>   |

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|----|---|--|---|
| 13 | Garments & Plastic Household Items                                    | Mr. Kantilal H Rathod<br>M/s. Hajel Impex<br>No. 4, VIP Circuit House, Moti Daman-396220   | Mobile: +91-8980721479<br>E-mail: <a href="mailto:kantilalrathod9@yahoo.in">kantilalrathod9@yahoo.in</a><br><a href="mailto:hajelimpex@gmail.com">hajelimpex@gmail.com</a>  |
| 14 | Safety Shoes  | Mr. Arvind Gupta<br>M/s. Golden Archives<br>12-H, 1 <sup>st</sup> Floor, New Daryaganj Road, New Delhi-110002  | Mobile: +91-9810029825<br>E-mail: <a href="mailto:ga.sri@outlook.com">ga.sri@outlook.com</a>  |
| 15 | Pharmaceuticals   | Mr. Vikas Agarwal<br>M/s. Drugs Total<br>India   | Mobile: +91-9022448800<br>Fax: +91-22-6338700<br>E-mail: <a href="mailto:drugs@drugstotal.com">drugs@drugstotal.com</a>   |
| 16 | Rice, Agriculture Products, Herbals, Spices and Garments              | Mr. S. Vigneshkumar<br>M/s. Vigneshwara Export<br>Plot No. 79, Periyar Salai, M K N Somasundaram Nagar, Kanchipuram-631502, Tamil Nadu   | Mobile: +91-9843666807/ 8807755807<br>E-mail: <a href="mailto:vigneshkumarexport@gmail.com">vigneshkumarexport@gmail.com</a><br><a href="mailto:vigneshwaraexport@india.com">vigneshwaraexport@india.com</a>                                    |
| 17 | Onion, Maize, Groundnut, Cashewnut, Salt and Agro Products            | Mr. D K S. Sha<br>M/s. Hamid International<br>Chennai-600108   | Tel: +91-44-25213285/ 25212698<br>Fax: +91-44-42013229<br>E-mail: <a href="mailto:operation@hamidinternational.com">operation@hamidinternational.com</a><br>Website: <a href="http://www.hamidinternational.com">www.hamidinternational.com</a> |
| 18 | Agro Products, Honey, Fruits, Cashewnut, Spices, Candles and Garments | Mrs. K M Manjula<br>M/s. OMM Universal Exports<br>Tamil Nadu   | Tel: +91-4565-224778<br>Mobile: +91-8870567778<br>E-mail: <a href="mailto:ommxkmm@gmail.com">ommxkmm@gmail.com</a>  |
| 19 | Textile Associations  | Mr. Hriday Narayan<br>Executive Director<br>Powerloom Development & Export Promotion Council<br>GC-2, Ground Floor, Gundecha Onclave, Kherani Road, Saki Naka, Andheri (E), Mumbai | Tel: +91-22-28504114<br>Fax: +91-22-28504146<br>E-mail: <a href="mailto:pdexcilmumbai@gmail.com">pdexcilmumbai@gmail.com</a><br>Website: <a href="http://www.pdexcil.org">www.pdexcil.org</a>   |
| 20 | Nonwoven Products   | Mr. R. Selvaraju<br>Managing Partner<br>M/s. Bangalore Nonwovens<br>Bangalore, Karnataka   | Mobile: +91-9379947636<br>E-mail: <a href="mailto:selvaraju@bnwindia.in">selvaraju@bnwindia.in</a><br><a href="mailto:info@bnwindia.in">info@bnwindia.in</a>  |
| 21 | Rice, Onion and Spices  | Mr. S. Naresh<br>M/s. Kaytra Global Traders<br>Tamil Nadu  | Mobile: +91-9677198016<br>E-mail: <a href="mailto:ffnaresh@gmail.com">ffnaresh@gmail.com</a>  |
| 22 | Agro Products and Onion   | M/s. Ramasamy Exports & Imports P. Ltd., No.66, Acharappan Street, Chennai-600001  | Tel: +91-44-25231311-2<br>Fax: +91-44-42053323<br>E-mail: <a href="mailto:ramexpo1993@gmail.com">ramexpo1993@gmail.com</a><br><a href="mailto:ramexpo@vsnl.com">ramexpo@vsnl.com</a>  |
| 23 | Food Grains   | Mr. Ayush Jindal<br>Export Assistance<br>M/s. Madanal Mangilal<br>42, R N T Marg Chha Wani, Indore-452001, Madhya Pradesh  | Tel: +91-731-2706068<br>Mobile: +91-9479726701/ 9425064239<br>E-mail: <a href="mailto:madanalmangilal89@gmail.com">madanalmangilal89@gmail.com</a>  |
| 24 | Agro Products and Sugar   | Mr. R. Rasu, Proprietor<br>M/s. Rasu Global Connect<br>Plot No. 16B, Door No. 1/188A, Sriramnagar, Thirumohur Road, Madurai-625107   | Mobile: +91-9442849036<br>E-mail: <a href="mailto:rasuglobalconnect@gmail.com">rasuglobalconnect@gmail.com</a>  |

## INDIAN TRADE QUERIES ....continues

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| 25 | Coir Door Mats, Rubber Door Mats, Coir Geo-textiles, Coir Fibre and Coir Yarn | Mr. Sathyadas Purushothaman<br>M/s. Jayasree Coir Mills<br>Thanneermukkom Post, Alleppey-688527, Kerala                           | E-mail: <a href="mailto:Sathyadas-Purushothaman@post.com">Sathyadas-Purushothaman@post.com</a>  |
| 26 | Textile, Leather, Paper and Food Items  | Mr. V P Sachdev<br>M/s. Red Sun Dyechem<br>GIDC-Vatva, Ahmedabad, Gujarat   | Mobile: +91-9825798109<br>E-mail: <a href="mailto:vpsexim.sachdev2@gmail.com">vpsexim.sachdev2@gmail.com</a><br><a href="mailto:vasusachdev@yahoo.co.in">vasusachdev@yahoo.co.in</a>  |
| 27 | Cotton Textiles and Fashion Jewellery   | Ms. Lakshmi Devi<br>M/s. Smart Exports<br>15, Goubert Street, Kamaraj Nagar, Paducherry-11  | Tel: +91-413-2213576<br>Mobile: +91-9944757576<br>E-mail: <a href="mailto:smartexportspondy@gmail.com">smartexportspondy@gmail.com</a>  |
| 28 | Agro Products, Potato and Onion   | Mr. Rajendra<br>M/s. DR Agro International<br>14, Sardar Patel Shopping Center Deesa, Gujarat-385535                              | E-mail: <a href="mailto:info@dragonintl.com">info@dragonintl.com</a>  |
| 29 | Cement  | Mr. Shailesh Tapadia<br>Head – F&O, M/s. Buycement<br>203, Bhavya Srisailam Arcade, Dharam Karan Road, Ameerpet, Hyderabad-500016 | Mobile: +91-9908199933<br>E-mail: <a href="mailto:shailesh@buycement.in">shailesh@buycement.in</a>  |
| 30 | Vegetables and Fruits   | M/s. VP Agri Traders<br>18/28, 15w, Velappan Street, J.K. Patti, Bodinayakanur-625513, Theni, Tamil Nadu                          | Mobile: +91-9940954701<br>E-mail: <a href="mailto:vp.agritraders@gmail.com">vp.agritraders@gmail.com</a>  |
| 31 | Vegetables  | M/s. Ayaan Export<br>64/6, Near Pioneer Petrol Bunk, Rayakottai Road, Hosur-635109, Krishnagiri Dist, Tamil Nadu                  | E-mail: <a href="mailto:ayaanexport1@gmail.com">ayaanexport1@gmail.com</a>  |
| 32 | Grinder   | Mr. Vijay<br>M/s. Nancy Exports<br>India  | Mobile: +91-9967788919<br>E-mail: <a href="mailto:sales@nancyexports.co.in">sales@nancyexports.co.in</a><br><a href="mailto:rstiware@fio.org">rstiware@fio.org</a>  |
| 33 | Ceramic Tiles   | Mr. Bhavesh Kapuriya<br>M/s. Milestone Exporters<br>Rajkot  | Mobile: +91-9427963834<br>E-mail: <a href="mailto:bhaveshkapuriya9@gmail.com">bhaveshkapuriya9@gmail.com</a>  |
| 34 | Chemicals, Pharmaceuticals, Cosmetics and Food Items                          | Mr. Arun Baid<br>M/s. Waylink International<br>71, B R B Basu Road, Room No. B-411, 4 <sup>th</sup> Floor, Calcutta-700001        | Tel: +91-33-22358933/ 22359092<br>Mobile: +91-9830691197<br>Fax: +91-33-25212082/ 22351874<br>E-mail: <a href="mailto:waylink@vsnl.net">waylink@vsnl.net</a>  |
| 35 | Rice, Animal Feed and Chick Peas  | Mr. Chirag Negandhi<br>M/s. Orange Worldwide, India   | E-mail: <a href="mailto:export@orangefinancial.in">export@orangefinancial.in</a>  |
| 36 | Herbal Cosmetics and Ayurveda Products  | Mr. Mannu Sharma<br>M/s. Pukhraj Healthcare Pvt. Ltd<br>Jalandhar   | Tel: +91-181-4677700<br>Mobile: +91-8725800398/ 9815925654<br>E-mail: <a href="mailto:export@pukhrajhealthcare.com">export@pukhrajhealthcare.com</a><br>Website: <a href="http://www.pukhrajhealthcare.com">www.pukhrajhealthcare.com</a> |
| 37 | Potato, Onion, Spices and Agro Products                                       | M/s. DR Agro International<br>14, Sardar Patel Shopping Centre, Opp. Sardar Bag, Deesa, Gujarat-385535                            | E-mail: <a href="mailto:info@dragointl.com">info@dragointl.com</a>  |
| 38 | Agro Products, Groundnut, Rice, Wheat, Fruits, Vegetables and Spices          | Mr. Sulthan Syed Ibrahim<br>Managing Partner<br>M/s. Subiksham Impex  | Mobile: +91-9688866608<br>E-mail: <a href="mailto:subikshaimpex@gmail.com">subikshaimpex@gmail.com</a>  |

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| 39 | Electrical Items                    | Mr. V. Gupta<br>Vice President-Intl. Mkting & Ex-ports, M/s. Gupta Power Infra-structure Ltd, India   | Mobile: +91-9717700198<br>E-mail: <a href="mailto:gpcabcond@gmail.com">gpcabcond@gmail.com</a><br>Website: <a href="http://www.guptapower.com">www.guptapower.com</a>   |
| 40 | Ayurveda & herbal Products          | Dr. P.V. Appaji, Director General<br>M/s. PHARMEXCIL, New Delhi   | E-mail: <a href="mailto:dg@pharmexcil.com">dg@pharmexcil.com</a>  |
| 41 | Corn Flakes                         | Mr. P. Silambarasan<br>India  | Mobile: +91-9942066155<br>E-mail: <a href="mailto:silambubiz@gmail.com">silambubiz@gmail.com</a>  |
| 42 | Diesel Engines and Power Generators | M/s. Bharat Industries<br>B-12, Foundry Nagar, Agra-6   | Mobile: +91-9897001007<br>E-mail: <a href="mailto:sales@bharatengine.com">sales@bharatengine.com</a><br>Website: <a href="http://www.bharatengine.com">www.bharatengine.com</a>   |
| 43 | Granites                            | Mr. P. Gopalakrishna, Secretary<br>M/s. India-ASEAN-Sri Lanka Chamber of Commerce & Industry "Grace Building", 4 <sup>th</sup> Floor, No. 25, McNichols Road, Chetpet, Chennai-600031 | Tel: +91-44-28362177/ 28363464<br>E-mail: <a href="mailto:iascci@dataone.in">iascci@dataone.in</a><br><a href="mailto:iascci2012@gmail.com">iascci2012@gmail.com</a><br>Website: <a href="http://www.iascci.org">www.iascci.org</a> |
| 44 | Garments, Spices and Potatoes       | Mr. Sukumar, M/s. V-Maas Ex-ports, Mettupalayam, Coimbatore, Tamil Nadu   | Mobile: +91-9842014397<br>E-mail: <a href="mailto:vmaasxports@gmail.com">vmaasxports@gmail.com</a>  |
| 45 | Garments                            | Mr. A. Ahamad, Proprietor<br>M/s. Kalil Exports & Imports<br>207/A, South Marret Street, Madurai, Tamil Nadu  | Mobile: +91-9843773453/ 9042130350<br>E-mail: <a href="mailto:kalilexports@gmail.com">kalilexports@gmail.com</a>  |
| 46 | Spices (Pepper)                     | Mr. P. Kemparaj<br>Coimbatore, Tamil Nadu   | E-mail: <a href="mailto:pkemparaj2014@gmail.com">pkemparaj2014@gmail.com</a>  |
| 47 | Handicrafts                         | Ms. Hemal Shah<br>M/s. BNC International<br>No. 236, Sangath Mall-1, Motera, Ahmedabad-380005, Gujarat  | Tel: +91-79-40324250<br>E-mail: <a href="mailto:bncintl@gmail.com">bncintl@gmail.com</a><br>Website: <a href="http://www.bncintl.com">www.bncintl.com</a>   |
| 48 | Sarees                              | Mr. R. Thirumurugan<br>M/s. Green Way Trade<br>12/338, Thiruvalluvar Street, Paramakudi-623707, Ramanathapuram, Tamil Nadu  | Mobile: +91-9894864679<br>E-mail: <a href="mailto:greenwaytrade@yahoo.com">greenwaytrade@yahoo.com</a>  |
| 49 | Jasmine Flower                      | Mr. K. Naveen Kumar<br>Madurai, Tamil Nadu  | E-mail: <a href="mailto:legitexport@gmail.com">legitexport@gmail.com</a>  |
| 50 | Bajaj three wheeler parts           | Mr. Anil Rohatgi<br>M/s. Bar International Inc, 457, EPIP, Sector 53, Kundli, Sonapat, Haryana  | Mobile: +91-8750042300<br>E-mail: <a href="mailto:anilrohatgi@yahoo.com">anilrohatgi@yahoo.com</a>  |
| 51 | Fruits, Vegetables and Spices       | Mr. Thamil Vendan<br>Tamil Nadu   | E-mail: <a href="mailto:thamilvendanexports@gmail.com">thamilvendanexports@gmail.com</a>  |
| 52 | Spices, Raisins                     | Mr. Kailash Nemani<br>M/s. Gauri Spices & Food Products, H/1/1/F, MIDC Kupwad Block, Sangli, Maharashtra  | Mobile: +91-8237588504<br>E-mail: <a href="mailto:kailashnemani@gmail.com">kailashnemani@gmail.com</a>  |
| 53 | Corn                                | Ms. Janani Seenivasan<br>Tamil Nadu   | E-mail: <a href="mailto:jayglobalexports@gmail.com">jayglobalexports@gmail.com</a>  |
| 54 | Hardware and Padlocks               | Mr. Ashish Kantak<br>Proprietor<br>M/s. Forsooth International<br>96, Mahavir Ganj, Aligarh-202001, Uttar Pradesh   | Tel/Fax: +91-571-25100447<br>Mobile: +91-9837068405<br>E-mail: <a href="mailto:ashishkantak@gmail.com">ashishkantak@gmail.com</a><br>Website: <a href="http://www.forsoothinternational.com">www.forsoothinternational.com</a>      |



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| 55 | Pharmaceutical, Cosmetics, Personal Care, Telecom, Beverages, Liquor companies | Mr. Anil Mathai<br>Head-Sales & Marketing<br>M/s. The Vasai Taluka Ind. Co. Ltd, Plot No. 64/65, Sector-1, Gaurai Pada, Vasai (E), Thane                    | Tel: +91-250-2452111-4<br>Mobile: +91-9967404027<br>Fax: +91-250-2451377<br>E-mail: <a href="mailto:anilm@spectrummail.com">anilm@spectrummail.com</a><br>Website: <a href="http://www.spectrumscanindia.com">www.spectrumscanindia.com</a> |
| 56 | Hardware Items   | Ms. S C Puri, Foreign Trade Mgr<br>M/s. Limco International<br>Plot No. 536/44-2A/1-G, Sua Road, Industrial Area-C, Dhandari Kalan, Ludhiana-141010, Punjab | Tel: +91-161-6050132<br>Mobile: +91-9780114295/ 9216801867<br>E-mail: <a href="mailto:exportlimco@gmail.com">exportlimco@gmail.com</a><br>Website: <a href="http://www.weldingindia.com">www.weldingindia.com</a>                           |
| 57 | Spices   | Mr. Vikram Singh Rathor, MD<br>M/s. Maa Karni Exports, 15, Tea Planters Colony, Kalwar Road, Hathoj, Jaipur-302012, Rajasthan                               | Mobile: +91-9660844501<br>E-mail: <a href="mailto:maakarniexports@gmail.com">maakarniexports@gmail.com</a>  |
| 58 | Fried Grams  | Mr. J. Raj<br>Tamil Nadu  | Mobile: +91-9787020799<br>E-mail: <a href="mailto:raju.j1901d@gmail.com">raju.j1901d@gmail.com</a>  |
| 59 | Agricultural Engines/ Tractors   | Mr. Arjun Makkar<br>M/s. Kirloskar Oil Engines Ltd.<br>Laxmanrao Kirloskar Road, Khadki, Pune-411003  | Mobile: +91-7350008865<br>E-mail: <a href="mailto:Arjun.Makkar@kirloskar.com">Arjun.Makkar@kirloskar.com</a>  |
| 60 | Minerals   | Mr. Sachin Salunke<br>M/s. J J Enterprise, B-122, Billeswar Estate, Odhav G I D C, Ahmedabad-382415, Gujarat  | Tel: +91-79-22815731<br>Mobile: +91-8530166230/ 9574004566<br>E-mail: <a href="mailto:sachinbsalunke@yahoo.com">sachinbsalunke@yahoo.com</a>  |
| 61 | Garments, Agro Products, Vegetables, Fruits, Jute Bags and Herbs               | Mr. K. Rajan, Manager<br>M/s. World Mark International Pvt. Ltd, India  | Mobile: +91-9840487016<br>E-mail: <a href="mailto:rkatheer@gmail.com">rkatheer@gmail.com</a>  |
| 62 | Garments, Textile shops  | Mr. Radha Krishnan<br>M/s. GK Imports and Exports<br>Madurai-625014   | Mobile: +91-9600283338<br>E-mail: <a href="mailto:gkimportsandexports@gmail.com">gkimportsandexports@gmail.com</a>  |
| 63 | Food Items, Oil and Departmental Stores  | M/s. Ivan Unavugam<br>Flat no. 1, 25/18, Ground Floor, Kamaraj Street, Ethiraj Nagar, West Mambalam, Chennai  | Mobile: +91-9841805045<br>E-mail: <a href="mailto:info@ivanunavugam.info">info@ivanunavugam.info</a>  |
| 64 | Rice   | Mr. Harinder Singh<br>Sr. Manager-Exports<br>M/s. Shri Lal Mahal Ltd<br>Shri Lal Mahal House, B-5, Bhagwan Dass Nagar, New Delhi                            | Tel: +91-11-42787700<br>Mobile: +91-9810216457/ 9899388803<br>Fax: +91-11-28316354<br>E-mail: <a href="mailto:h.singh@lalmahal.in">h.singh@lalmahal.in</a><br>Website: <a href="http://www.shrilalmahal.org">www.shrilalmahal.org</a>       |
| 65 | Rice   | Mr. Jambukesvar<br>M/s. Gayathiri Agencies<br>538, Gnanagiri Road, Palaniandavar Puram Colony, Sivakasi-626189, Tamil Nadu                                  | Tel: +91-4562-227554<br>Mobile: +91-9443320841<br>E-mail: <a href="mailto:gayathiri.jambukesvar@gmail.com">gayathiri.jambukesvar@gmail.com</a>  |
| 66 | Vegetables   | Mr. P. Arun, Proprietor<br>M/s. Continents Exports<br>136, Maniyan Chetty Street, Palakarai, Trichy-620001  | E-mail: <a href="mailto:continentsexports@gmail.com">continentsexports@gmail.com</a>  |
| 67 | Glassware  | Mr. J T Shah<br>M/s. Janak Enterprise<br>12-B, Ratna-Jyoti, Tower-G, Vesu, Surat-395007   | Tel: +91-261-2215876<br>Mobile: +91-9687300076<br>E-mail: <a href="mailto:janakent@gmail.com">janakent@gmail.com</a>  |

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| 68 | Uniforms  | Mr. Sanjay Singh Solanki<br>M/s. Pankaj Department Ready-made Store, Plot No. 103, Tempo Stand, Pratap Nagar, Jodhpur-342004, Rajasthan                    | Mobile: +91-9352222899<br>E-mail: <a href="mailto:sanjusolanki96@gmail.com">sanjusolanki96@gmail.com</a><br><a href="mailto:info@alluniformssupplier.in">info@alluniformssupplier.in</a><br>Website: <a href="http://www.alluniformssupplier.in">www.alluniformssupplier.in</a>               |
| 69 | Cotton Sarees   | Mr. Mohanraj<br>M/s. Vanji Exports, India  | E-mail: <a href="mailto:vanjiexports@gmail.com">vanjiexports@gmail.com</a>  |
| 70 | Seedlac, Shellac and Lac products   | Mr. Vivek Kumar Saraogi, Partner<br>M/s. Tolaram Overseas Corporation, 122A, Chittaranjan Avenue, Ganapati Chambers, 3 <sup>rd</sup> Floor, Kolkata-700073 | Tel: +91-33-22190124-5<br>Fax: +91-33-22418979<br>E-mail: <a href="mailto:info@tolaramshellac.com">info@tolaramshellac.com</a><br>Website: <a href="http://www.tolaramshellac.com">www.tolaramshellac.com</a>   |
| 71 | Coconut and Vegetables  | Mr. Sibivarman<br>M/s. Unite India Exports, Chennai  | E-mail: <a href="mailto:uniteindia24@gmail.com">uniteindia24@gmail.com</a>  |
| 72 | Onion, Garlic and Spices  | Mr. Arvind Senta<br>M/s. D.K. Exim, India  | Mobile: +91-9426440321<br>E-mail: <a href="mailto:arvind.senta@dkexim.in">arvind.senta@dkexim.in</a>  |
| 73 | Rice, Wheat and Jute Products   | Mr. Yash Kumar<br>M/s. Coastal Packagers Pvt. Ltd 8, Camac Street, Shantiniketan Building, Kolkata-700017  | Tel: +91-33-40263333/ 40263377<br>Fax: +91-33-40056934<br>E-mail: <a href="mailto:rice@coastalpackagers.co.in">rice@coastalpackagers.co.in</a><br><a href="mailto:cppl@lcloud.com">cppl@lcloud.com</a><br>Website: <a href="http://www.coastalpackagers.co.in">www.coastalpackagers.co.in</a> |
| 74 | Sarees  | Proprietor<br>M/s. G K Imports & Exports 4/359, Sindhu Street, Aathikulam, Madurai-625014  | Mobile: +91-9600283338<br>E-mail: <a href="mailto:gkimportsandexports@gmail.com">gkimportsandexports@gmail.com</a>  |
| 75 | Ceramic Tiles   | Mr. Maulik Aghara<br>M/s. Flecto Ceramic Pvt. Ltd Nr. Rangapar Bela Village, Jetpar Pipli Road, Morbi-363642, Gujarat                                      | Mobile: +91-9426527011<br>E-mail: <a href="mailto:export@flectoceramic.com">export@flectoceramic.com</a><br>Website: <a href="http://www.flectoceramic.com">www.flectoceramic.com</a>   |
| 76 | Coir Products, Spices and Incense stick   | Mr. T. Senthil, M/s. Rajali Exports 47, Pallipalayam Main Street, Nasianur, Erode-638107   | Mobile: +91-9942896218<br>E-mail: <a href="mailto:rajaliexports@gmail.com">rajaliexports@gmail.com</a>  |
| 77 | Rubber Products   | Mr. V R Chitalia, Director CAPEXIL, Mumbai   | Tel: +91-22-23517178<br>Mobile: +91-9820378805<br>E-mail: <a href="mailto:vr@capexilmumbai.com">vr@capexilmumbai.com</a>  |
| 78 | Import duty for Herbal Juice  | Mr. Mannu Sharma<br>M/s. Pukhraj Health Care Pvt. Ltd India  | Mobile: +91-8728900398<br>E-mail: <a href="mailto:export@pukhrajhealthcare.com">export@pukhrajhealthcare.com</a><br>Website: <a href="http://www.pukhrajhealthcare.com">www.pukhrajhealthcare.com</a>   |
| 79 | Spices, Grains, Wheat, Rice, Oil-seeds, Fresh Fruits, Vegetables, Herbal Cosmetics, and Pharmaceuticals | Mr. Parvez Khan<br>M/s. Arva Overseas Jhalawar, Kota, Rajasthan  | Mobile: +91-9784237777<br>E-mail: <a href="mailto:arvaoverseas@hotmail.com">arvaoverseas@hotmail.com</a><br>Website: <a href="http://www.arvaoverseas.com">www.arvaoverseas.com</a>   |
| 80 | Herbal Fungicide & Tea Plantation Companies   | Mr. Chirag Sheth, M/s. Chirag Traders, C/o. National Industries Compound, Next to Kedia Chambers, Kasturba Road, Malad (West), Mumbai-400064               | Telefax: +91-22-28893229<br>Mobile: +91-9820236311<br>E-mail: <a href="mailto:chiragsheth82@gmail.com">chiragsheth82@gmail.com</a><br><a href="mailto:chiragtraders@mtnl.net.in">chiragtraders@mtnl.net.in</a>  |
| 81 | Ceramic Tiles   | Mr. Divyesh Vadaviya<br>M/s. Emilus Ceramic Pvt. Ltd 8A, National Highway, Dhruva, Tal.Wankaner, Morbi-2, Gujarat  | Mobile: +91-8980227722<br>E-mail: <a href="mailto:divyesh@emilusc ceramic.com">divyesh@emilusc ceramic.com</a><br>Website: <a href="http://www.emilusc ceramic.com">www.emilusc ceramic.com</a>   |

## INDIAN TRADE QUERIES ....continues

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|----|---|---|---|
| 82 | Industrial Gaskets  | Mr. C. Arul Jothi, MD<br>M/s. Grade Engineering<br>33/34, 2 <sup>nd</sup> Street, Teachers Guild Colony, Villivakkam, Chennai                                       | Mobile: +91-8015195279<br>E-mail: <a href="mailto:gradegoods@gmail.com">gradegoods@gmail.com</a>  |
| 83 | Kitchenware   | Mr Mukesh Furia, Export Manager<br>M/s. Poonam Houseware<br>B/204, Nirmala Society, Om Nagar Road, Vasai West, Palghar-401202                                       | Tel: +91-250-2352068<br>Mobile: +91-9967453404<br>E-mail: <a href="mailto:poonamhouseware@gmail.com">poonamhouseware@gmail.com</a>  |
| 84 | Testing Equipments  | Mr. Mukesh Mistry<br>Manager-Personnel & Admin<br>M/s. Diagnostic Technologies India Pvt. Ltd., 207, Gauri Complex, Vasai (East)-401210, Thane                      | Tel: +91-250-2390782<br>Mobile: +91-9821215712<br>Fax: +91-250-2392146<br>E-mail: <a href="mailto:mukesh.mistry.diatech@gmail.com">mukesh.mistry.diatech@gmail.com</a><br>Website: <a href="http://www.diatechindia.com">www.diatechindia.com</a> |
| 85 | Agro Products, Vegetables, Rice, Honey, Handicrafts, Jute Products, Spices, Coir Products, Herbals and Dairy Products | Mr. R. Thyagarajan<br>M/s. TGN Exports<br>F2, Chitra Enclave, Plot No. 1, Aarthi Nagar, 1 <sup>st</sup> Street, Selaiyur, East Tambaram, Chennai-600059, Tamil Nadu | Mobile: +91-8754571224<br>E-mail: <a href="mailto:tgnexportsch59@yahoo.com">tgnexportsch59@yahoo.com</a><br><a href="mailto:tgnexportsch59@gmail.com">tgnexportsch59@gmail.com</a>  |
| 86 | Onion, Rice and Spices  | Mr. D. Srinivasan<br>M/s. Sri Srinivasa Exim<br>Gummidigampatti, Kandili, Tirupattur (taluk), Vellore-635901, Tamil Nadu  | Mobile: +91-8012384545<br>E-mail: <a href="mailto:dharmalingamsrinivasan@gmail.com">dharmalingamsrinivasan@gmail.com</a><br>Website: <a href="http://www.srinivasaexim.com">www.srinivasaexim.com</a>   |
| 87 | Castor Oil  | Mr. Rajesh Kanna, Chairman & MD, M/s. Velan Impex<br>DNS Plaza, 2 <sup>nd</sup> Floor, 4 & 5, Nageswaran Road, Panagal Park, T Nagar, Chennai-600017                | Tel: +91-44-24316060/ 43596060<br>Mobile: +91-7845399999/ 9382294455<br>E-mail: <a href="mailto:velanimpex@gmail.com">velanimpex@gmail.com</a><br>Website: <a href="http://www.velanimpex.com">www.velanimpex.com</a>                             |
| 88 | Honey and Vegetables  | Mr. B. Jegatheesh<br>Proprietor<br>M/s. JR Thiruppathi Agencies, 103, Paraliyar Labour Colony, Paraliyar, Keeriparai, Kanyakumari-629854, Tamil Nadu                | Mobile: +91-9488305423<br>E-mail: <a href="mailto:manikandan2712@gmail.com">manikandan2712@gmail.com</a><br><a href="mailto:irthiruppathiagencies@gmail.com">irthiruppathiagencies@gmail.com</a>  |
| 89 | Food Items  | Mr. J K Khurana, DGM-Intl Business. M/s. G D Foods Mfg (I) Pvt. Ltd., Plot No. 14, B-Block, Community Center, Janak Puri, New Delhi-110058                          | Tel: +91-11-45233333 Ext. 344<br>Mobile: +91-9811911721<br>Fax: +91-11-45233345<br>E-mail: <a href="mailto:jk.khuranatops@gmail.com">jk.khuranatops@gmail.com</a>   |
| 90 | Pharmaceuticals, Liquor   | Mr. Shishir Kothari, India  | E-mail: <a href="mailto:shishirgapacific@gmail.com">shishirgapacific@gmail.com</a>  |
| 91 | Garments and Spices   | Mr. Kartik, Chennai   | E-mail: <a href="mailto:kartiknett@gmail.com">kartiknett@gmail.com</a>  |
| 92 | Garments  | Ms. Divya, India  | E-mail: <a href="mailto:divyatradevnr@gmail.com">divyatradevnr@gmail.com</a>  |
| 93 | Dental Plaster  | M/s. Olympic Chemicals Industry, 4, Samrat Industrial Area, Gondal Road, Rajkot-360004, Gujarat   | Mobile: +91-9924516460<br>E-mail: <a href="mailto:pratimakati@gmail.com">pratimakati@gmail.com</a>  |
| 94 | Sandstone   | Mr. Rizwan Ahmed, Mktg Office<br>M/s. Allies Overseas, 63, New Gandhi Layout, Dutt Nagar, Nagpur-440013, Maharashtra  | Tel: +91-712-2582959<br>Mobile: +91-9762023462<br>E-mail: <a href="mailto:alliesoverseas45@gmail.com">alliesoverseas45@gmail.com</a>  |

## INDIAN TRADE QUERIES ....continues

|     |                                      |  |  |
|-----|--------------------------------------|--|--|
| 95  | Agro Products, Sugar and Spices      | Mr. Gaurav Jain<br>M/s. Whitefields Overseas Ltd.,<br>Star Export House, 505, 5 <sup>th</sup> Floor,<br>The Pinnacle Business Tower,<br>Shooting Range Road, Surajkund,<br>Faridabad-121001, Haryana | Tel: +91-129-4759999<br>Fax: +91-129-4759955<br>E-mail: <a href="mailto:np@whitefields.in">np@whitefields.in</a>   |
| 96  | Vegetables, Fruits and Spices        | Mr. S. Kannan, CEO, M/s. StK Impex, 55/91, Bharathiyar Road, Pappanaicken Palayam, Coimbatore-641037, Tamil Nadu   | Mobile: +91-7418218897<br>E-mail: <a href="mailto:info@stkimpex.in">info@stkimpex.in</a><br><a href="mailto:stkimpexindia@gmail.com">stkimpexindia@gmail.com</a><br>Website: <a href="http://www.stkimpex.in">www.stkimpex.in</a>                  |
| 97  | Agricultural Equipments and Tractors | Mr. Biswajit Sen, Senior Manager-EXIM, M/s. Punjab Agro Sales Opp. New Anaj Mandi, G T Road, Karnal-132001, Haryana  | Tel: +91-184-2220114/ 2384099<br>Mobile: +91-9729227155<br>E-mail: <a href="mailto:exports@krishiking.com">exports@krishiking.com</a><br>Website: <a href="http://www.krishiking.com">www.krishiking.com</a>                                       |
| 98  | Surgical Implants                    | Mr. Chintan Shah<br>M/s. Harsh Enterprises, India  | E-mail: <a href="mailto:chintan9176@gmail.com">chintan9176@gmail.com</a>   |
| 99  | Transformers                         | Mr. Naresh Balakrishna<br>General Manager-Exports, M/s. Esennar Transformers Pvt. Ltd, 2, Phase-1, IDA Pashamailaram, Medak-502307, Telangana  | Tel: +91-8455-224203-6<br>Mobile: <a href="tel:+91-9912347103">+91-9912347103</a><br>Fax: +91-8455-224173<br>E-mail: <a href="mailto:exports@esennar.com">exports@esennar.com</a><br>Website: <a href="http://www.esennar.com">www.esennar.com</a> |
| 100 | Garments                             | Mr. P. Dharmaraja<br>M/s. Adava Exports, India   | E-mail: <a href="mailto:kannanship@gmail.com">kannanship@gmail.com</a>   |

## SRI LANKA TRADE QUERIES

| S. No | Products   | Company Name & Address  | Tel/Fax/E-mail  |
|-------|--|---|---|
| 1     | Road Milk Tanker, Dairy Equipments and Aluminium Milk Cans | Mr. Mohan De Alwis<br>Country Manager, M/s. Filltec<br>306/10, Bird Park, Madiwela,<br>Kotte                                    | Tel: +94-11-2799143<br>Mobile: +94-773693683<br>E-mail: <a href="mailto:mohan@brewforce.de">mohan@brewforce.de</a><br>Website: <a href="http://www.brewforce.de">www.brewforce.de</a> |
| 2     | Company Details  | Mr. K. Sivakumar<br>M/s. TKS Enterprises, Colombo   | E-mail: <a href="mailto:tksenderprises.jaff@gmail.com">tksenderprises.jaff@gmail.com</a>  |
| 3     | Mushroom Cultivation                                       | Mr. M.G.G. Padmasiri<br>15/C, 6 <sup>th</sup> Lane, Vidarshana Mw,<br>Galawilawatta, Homagama                                   | Tel: +94-11-2894746   |
| 4     | Contact details of "Simplex Infrastructure Ltd"            | Mr. Silva<br>Jawatte Road, Colombo-05   | Tel: +94-11-2587978   |
| 5     | Contact details of Maja Healthcare Division                | Ms. Shamika   | Mobile: +94-773644227   |
| 6     | Contact Details  | Mrs. P K S S Kulasuriya<br>Deputy General Manager<br>State Pharmaceuticals Corp,<br>75, Sir Baron Jayathilake Mw,<br>Colombo-01 | Tel: +94-11-2439666<br>Fax: +94-11-2447118<br>E-mail: <a href="mailto:managerimp@spc.lk">managerimp@spc.lk</a><br>Website: <a href="http://www.spc.lk">www.spc.lk</a>                 |
| 7     | Mushroom Cultivation                                       | Mr. M G G Padmasiri, 15C, 6th Lane, Vidarshana Mawatha, Galawilawatta, Homagama   | Tel: +94-11-2894746   |
| 8     | Hydrated Lime and Aluminium Sulphate                       | Mr. Ravindra, M/s. Ceylon Suppliers Pvt. Ltd., Colombo  | Mobile: +94-718716852<br>E-mail: <a href="mailto:ceylonsuppliers@eureka.lk">ceylonsuppliers@eureka.lk</a>   |



| S. No | Events   | Contact Details  |
|-------|--|--|
| 1     | <p><b>“India Sports Expo 2014”</b> is being organized from 6-8 November 2014 at Major Dhyan Chand National Stadium, New Delhi by Ministry of Youth Affairs &amp; Sports along with Federation of Indian Chamber of Commerce &amp; Industry (FICCI)</p> | <p>Mr. Manish Sharma<br/>Senior Assistant Director - Trade Fairs<br/>Federation of Indian Chambers of Commerce &amp; Industry (FICCI), Federation House, Tansen Marg, New Delhi-110 001<br/>Tel: +91-11-23765081<br/>Fax: +91-11-23359734<br/>E-mail: <a href="mailto:manish.sharma@ficci.com">manish.sharma@ficci.com</a><br/>Website: <a href="http://www.indiasports.org">www.indiasports.org</a></p> |
| 2     | <p><b>“Industrial Expo 2014”</b> is being organized from 6-9 November 2014 at Haridwar, Haridwar- Delhi Bypass Road, Haridwar, Uttarakhand by Confederation of Indian Industry</p>   | <p>Mr. Vikas Arora, Executive Officer<br/>Confederation of Indian Industry<br/>30/1, Rajpur Road, Nepal House, First Floor, Dehradun-248001, Uttarakhand<br/>Tel: +91-135-2745120<br/>Fax: +91-135-2745121<br/>E-mail: <a href="mailto:vikas.arora@cii.in">vikas.arora@cii.in</a><br/>Website: <a href="http://www.cii.in">www.cii.in</a></p>  |
| 3     | <p><b>“India International Trade Fair 2014”</b> is being organized from 14-27 November 2014 at Pragati Maidan, New Delhi</p>   | <p>India Trade Promotion Organisation<br/>Pragati Maidan, New Delhi-110001<br/>Tel: +91-11-23371491<br/>Fax: +91-11-23371492<br/>E-mail: <a href="mailto:info@itpo-online.com">info@itpo-online.com</a><br/>Website: <a href="http://www.indiatradefair.com">www.indiatradefair.com</a></p>  |
| 4     | <p><b>“Autoserve 2014”</b> is being organized from 14-16 November 2014 at Chennai Trade Centre, Tamilnadu Trade Promotion Organisation, CTC Complex, Nandambakkam, Chennai by Confederation of Indian Industry</p>                                     | <p>Mr. Sandeep Vasantharaj, Deputy Director<br/>Confederation of Indian Industry<br/>98/1, Velacherry Main Road, Guindy, Chennai-600032<br/>Tel: +91-44-42444555<br/>Fax: +91-44-42444510<br/>E-mail: <a href="mailto:sanndEEP.v@cii.in">sanndEEP.v@cii.in</a><br/>Website: <a href="http://www.cii.in">www.cii.in</a></p>   |
| 5     | <p><b>“8<sup>th</sup> International Conference on Capacitors”</b> is being organized from 20-21 November 2014 at Hotel Imperial, New Delhi</p>   | <p>Ms. Anita Gupta<br/>Deputy Director<br/>Indian Electrical &amp; Electronics Manufacturers' Association (IEEMA)<br/>Mobile: +91-9810540026<br/>E-mail: <a href="mailto:anita.gupta@ieema.org">anita.gupta@ieema.org</a><br/>Website: <a href="http://www.ieema.org">www.ieema.org</a></p>  |

| S. No | Events  | Contact Details  |
|-------|---|--|
| 1     | <p>“<b>Kedella Fair &amp; Exhibition</b>” is being organized from 7-9 November 2014 at The Bandaranaike Memorial International Conference Hall (BMICH), Colombo</p> <p><i>(Home related exhibition)</i></p> | <p>Asia Exhibitions Ltd<br/>280/9, Elvitigala Mawatha,<br/>Colombo-08<br/>Tel: +94-11-4575006-7<br/>Mobile: +94-716880002/ 716996644<br/>Fax: +94-11-2682682<br/>E-mail: <a href="mailto:info@asiaexhibition.lk">info@asiaexhibition.lk</a><br/>Website: <a href="http://www.asiaexhibition.lk">www.asiaexhibition.lk</a></p>                      |
| 2     | <p>“<b>Singer Lifestyle Fiesta</b>” is being organized from 14-16 November 2014 at The Bandaranaike Memorial International Conference Hall (BMICH), Colombo</p>   | <p>Singer (Sri Lanka) Ltd<br/>320, Union Place,<br/>Dr. Colvin R De Silva Mawatha,<br/>Colombo – 02<br/>Tel: +94-11-2421462-3/ 2300129<br/>Mobile: +94-773658340<br/>Fax: +94-11-2423544<br/>E-mail: <a href="mailto:singer@singersl.com">singer@singersl.com</a><br/>Website: <a href="http://www.singersl.com/">http://www.singersl.com/</a></p> |
| 3     | <p>“<b>Print Expo</b>” is being organized from 21-23 November 2014 at The Bandaranaike Memorial International Conference Hall (BMICH), Colombo by Lanka Exhibition &amp; Conference Services Pvt. Ltd</p>   | <p>Lanka Exhibition &amp; Conference Services Pvt. Ltd<br/>4th floor, Automobile Association Building<br/>No. 40, Sir Mohamed Macan Marker Mawatha,<br/>Colombo<br/>Tel: +94-11-2390560<br/>Fax: +94-11-2390563</p>  |
| 4     | <p>“<b>Indian Shopping Festival 2014</b>” is being organized from 7-11 December 2014 at Sri Lanka Exhibition &amp; Convention Centre (SLECC), Colombo</p>   | <p>Mr. Rex Jayawardena<br/>Asst.Manager Sales<br/>Pico Events<br/>12, Dr. Wijewardene Mawatha,<br/>Colombo-10<br/>Tel: +94-11-2343240<br/>Mobile: +94-773070401<br/>Fax: +94-11-2343237<br/>E-mail: <a href="mailto:rex.j@sl.pico.com">rex.j@sl.pico.com</a><br/>Website: <a href="http://www.pico.lk">www.pico.lk</a></p>                         |
| 5     | <p>“<b>Wivaha Bridal Exhibition</b>” is being organized from 12-14 December 2014 at The Bandaranaike Memorial International Conference Hall (BMICH), Colombo</p>  | <p>CEC Events (Pvt) Ltd<br/>252 A, Galle Road,<br/>Colombo-04<br/>Tel: +94-11-4380380<br/>Mobile: +94-773124605</p>  |

## USEFUL LINKS

- ◆ National Portal [www.india.gov.in](http://www.india.gov.in)
- ◆ Confederation of Indian Industry (CII) <http://www.cionline.org>
- ◆ Federation of Indian Chambers of Commerce & Industry (FICCI) [www.ficci.com](http://www.ficci.com)
- ◆ Associated Chambers of Commerce and Industry of India (ASSOCHAM) <http://www.assochem.org>
- ◆ National Association of Software & Service Companies <http://www.nasscom.in>
- ◆ Department of Industrial Policy & Promotion <http://dipp.nic.in>
- ◆ India Brand Equity Foundation <http://www.ibef.org>
- ◆ Ministry of Overseas Indian Affairs <http://moia.gov.in>
- ◆ Overseas Indian Facilitation Centre (OIFC) <http://www.oifc.in>
- ◆ Indian Investment Centre (IIC) <http://iic.nic.in>
- ◆ Reserve Bank of India (RBI) <http://www.rbi.org.in>
- ◆ Ministry of Commerce & Industry (Dept of Commerce) <http://commerce.gov.in/>
- ◆ Ministry of Law, Justice & Company Affairs, Department of Company Affairs (to register and check status of a company) <http://www.mca.gov.in/>
- ◆ Ministry of Finance [www.finmin.nic.in](http://www.finmin.nic.in)
- ◆ Central Board of Excise & Customs (Customs tariffs) [www.cbec.gov.in](http://www.cbec.gov.in)
- ◆ Income Tax Department <http://www.incometaxindia.gov.in>
- ◆ Directorate General of Foreign Trade (Trade Complaints) <http://dgft.delhi.nic.in>
- ◆ India Trade Promotion Organisation (ITPO) <http://www.indiatraderpromotion.org>
- ◆ Federation of Indian Export Organisations (FIEO) <http://www.fieo.com>
- ◆ National Centre for Trade Information (NCTI) <http://www.nic.in/ncti>
- ◆ Indian Council of Arbitration <http://www.ficci.com/icanet>
- ◆ Export Credit Guarantee Corporation (ECGC) <http://www.ecgcindia.com>
- ◆ Export Import Bank <http://www.eximbankindia.com>
- ◆ Export Inspection Council <http://www.eicindia.org>
- ◆ The State Trading Corporation of India Ltd. <http://www.stcindia.com>
- ◆ Minerals and Materials Corporation Limited [www.mmtclimited.com](http://www.mmtclimited.com)
- ◆ India Credit Rating Agency Ltd (ICRA) [www.icra.in](http://www.icra.in)
- ◆ Credit Rating & Information Services India Limited (CRISIL) <http://www.crisil.com/>
- ◆ Engineering Export Promotion Council <http://www.eepcindia.org>
- ◆ Overseas Construction Council of India <http://projectexports.nic.in>
- ◆ Agricultural and Processed Food Products Exports Developments Authority (APEDA) <http://www.apeda.com/>
- ◆ Basic Chemicals, Pharmaceuticals & Cosmetics Export Promotion Council (CHEMEXCIL) <http://www.chemexcil.gov.in>
- ◆ Pharmaceuticals Export Promotion Council (Pharmexcil) [www.pharmexcil.com](http://www.pharmexcil.com)
- ◆ Pesticides Manufacturers & Formulators Association of India [www.pmfai.org](http://www.pmfai.org)
- ◆ CAPEXIL <http://www.capexil.com>
- ◆ Plastics & Linoleums Export Promotion Council <http://www.plexcon.org>
- ◆ Council for Leather Exports <http://www.leatherindia.org>
- ◆ Gem and Jewellery Export Promotion Council <http://www.gjepc.org>
- ◆ Cashew Export Promotion Council <http://www.cashewindia.org>
- ◆ Electronics & Computer Software Export Promotion Council [www.escindia.com](http://www.escindia.com)
- ◆ Apparel Export Promotion Council <http://www.aepcindia.com>
- ◆ Carpet Export Promotion Council <http://www.indiancarpets.com>
- ◆ Cotton Textile Export Promotion Council <http://www.texprocil.org>
- ◆ Export Promotion Council for Handcrafts <http://www.epch.com>
- ◆ Handloom Export Promotion Council <http://www.hepcindia.com/>
- ◆ The Indian Silk Export Promotion Council <http://www.silkepc.com>
- ◆ Synthetic & Rayon Textile Export Promotion Council [www.synthetictextiles.org](http://www.synthetictextiles.org)
- ◆ Marine Products Export Development Authority (MPEDA) <http://www.mpeda.com/>
- ◆ Rubber Board <http://www.rubberboard.com>
- ◆ Tea Board <http://tea.nic.in>
- ◆ Spices Board <http://www.spicesboard.org/> or [www.indianspices.com](http://www.indianspices.com)
- ◆ Coir Board <http://coirboard.nic.in/>
- ◆ Indian Institute of Packaging <http://iip-in.com>
- ◆ Indian Diamond Institute <http://www.diamondinstitute.net>
- ◆ GSI India (formerly EAN-India) <http://www.gs1india.org>
- ◆ Doing Business in Sri Lanka (Handbook for Indian Business) [http://www.hcicolombo.org/pdf/A\\_handbook\\_for\\_Indian\\_Business.pdf](http://www.hcicolombo.org/pdf/A_handbook_for_Indian_Business.pdf)