

No.COL/COM/228/20/2009  
High Commission of India  
Colombo  
\*\*\*

20/03/2011

**Tender Notice for Supply and Delivery of Fishing Equipment in  
Mannar District of Sri Lanka**

**Tender Notice**

High Commission of India, Colombo invites sealed quotations under the two bid system (technical and financial) from eligible bidders for supply and delivery of mechanized FRP fishing boats, out board motors and fishing nets.

Bidders may purchase the Tender Documents from the address mentioned below, against payment of SLR 1,000.00 (non-refundable) in cash or in the form of Demand Draft drawn in favour of High Commission of India, Colombo. These can also be downloaded from the Mission's website [www.hcicolombo.org](http://www.hcicolombo.org), in which case a draft for SLRs.1,000/- drawn in favour of High Commission of India towards the fee of tender documents may be enclosed with the technical bid.

Address for purchase of Document: **Attaché (Commerce)**  
High Commission of India  
36-38, Galle Road, Colombo-03

Tender Date: 20 March 2011

Pre-Bid Meeting: 29 March 2011 (1000 hrs)

Last Date of Submission of Bids: 11 April 2011 (1500 hrs)

Opening of Technical Bids: 11 April 2011 (1530 hrs)

Bids (technical and financial) may be submitted in a sealed cover marked **"Tender for Supply of Fishing Equipment in Mannar District of Sri Lanka"** so as to reach latest by **1500 hrs on 11 April, 2011. All tenders received after the deadline will be rejected.**

The technical bid and the financial bid documents (**in duplicate**) should be sealed by the bidder in separate covers duly superscribed thus and both these sealed covers are to be put in a bigger cover which should also be sealed and duly superscribed. The bid may be deposited with the undersigned at the High Commission of India. The bid may include all the details and meet terms and conditions as listed in the tender documents.

The sealed quotations (technical bids) will be opened in presence of authorized representatives of bidders **at 1530 hrs on 11/04/2011** in the High Commission of India.

**Attaché (Commerce)  
High Commission of India  
36-38, Galle Road, Colombo 3**

## **Terms and Conditions**

1. Sealed quotations may be submitted under the two bid system (technical and financial) by manufacturers or authorized dealers/sales agents of items mentioned in **Annexure A** (as per listed specifications) based in Sri Lanka.
2. The supplier needs to have pre-existing sales outlets in the Island, particularly in Mannar District.
3. A certificate guaranteeing that adequate amount of spare parts will be available for **at least seven years** from the date of supply may be provided along with the technical bid.
4. Bidders are requested to submit their bid documents (technical and financial) – **in duplicate** - in a sealed cover marked “**Tender for Supply of Fishing Equipment in Mannar District of Sri Lanka**” so as to reach latest by **1500 hrs on 11 April, 2011**. The technical bid and financial bid should be sealed by the bidder in separate covers duly superscribed thus and both these sealed covers are to be put in a bigger cover which should also be sealed and duly superscribed.
5. The bid may be submitted to **Attaché (Commerce), High Commission of India, 36-38, Galle Road, Colombo 3** and acknowledgement obtained.
6. **OPENING OF BIDS:** The sealed quotations (technical bids) will be opened in presence of authorized representatives of bidders at **1530 hrs on 11/04/2011** in the High Commission of India. After scrutiny of technical bids by the Tender Evaluation Committee, financial bids of only those bidders who qualify the technical evaluation will be opened at a time and date to be intimated later.
7. **EARNEST MONEY DEPOSIT (EMD):** Technical bids should contain EMD (based on the package bid for- **please see paragraph 8 below and also Annexure A**) in the form of a DD/PO drawn in favour of High Commission of India, Colombo. Alternatively, a standard bid guarantee (format as in **Annexure E**) issued by a commercial bank or an insurance agency approved by the Central Bank of Sri Lanka, in favour of the High Commission of India, Colombo of this amount may be provided. The Bid Guarantee of all unsuccessful bidders will be released after the tender is finalized. The Bid Guarantee should be valid for **a minimum period of 90 days** from the date of opening of tenders. **Earnest Money Deposit/ Bid Guarantee must be submitted with the technical bids (in the same envelope) otherwise the bid will be rejected.**
8. **PACKAGES FOR BIDDING:** Bidders may bid for one or more of the packages as listed in **Annexure A**. The EMD payments may be made accordingly.

<b>Package</b>	<b>EMD (in Sri Lankan rupees)</b>
<b>ONE</b> (Fishing boats)	600,000
<b>TWO</b> (Outboard motors)	1,200,000
<b>THREE</b> (FishingNets)	200,000
Any two of the above	As applicable
All three packages	2,000,000

9. **VALIDITY AND CURRENCY OF BIDS:** All bids shall hold good for acceptance for a minimum period of **90 days** from the date of closing of tender. The price quoted in the Price Schedule Form (at **Annexure C**) should be in Sri Lankan Rupees and written clearly in ink or typewritten. The total amount of the bid should be given in words as well as in figures.

10. **PRICE QUOTATIONS:** The price as quoted in the Price Schedule Forms (**Annexure C**) should be as of point of delivery. The price both exclusive and inclusive of all taxes, duties and levies etc must be quoted and the taxes, duties and levies etc. as applicable may be quoted separately. The VAT Registration number should be indicated, if registered for VAT. Otherwise, the tender is liable to be rejected. If the bidder is not registered for payment of VAT, a certificate to that effect, obtained from the Commissioner General of Inland Revenue, should be annexed to the tender.

11. The bidder may provide the following:

**With the Technical Bid:**

- (i) Self-attested photo-copy of registration of the company/firm/ proprietorship with the concerned Sri Lankan / Indian authorities.
- (ii) Annual Report (where statutorily required to be filed), and Financial Reports for the last 3 years, preferably audited ones.
- (iii) Details of experience in the field of supplying similar items to Government or companies in Sri Lanka or in India
- (iv) Copy of registration with authorities of Government of India or Ministry of Fisheries of Sri Lanka or any Provincial Council Ministries, Chambers of Commerce in Sri Lanka, if any.
- (v) Document to support the country of origin declaration in the Price Schedule form, where applicable.
- (vi) Manufacturer's authorization letter authorizing the bidder to supply the goods.

(vi) Documentary evidence to establish conformity of the goods to the technical specifications in the bidding documents along with the Technical Specification Form (**Annexure B**).

(vii) Documents and information as required in the Bidder Information Form (**Annexure D**)

(viii) The bidder shall also furnish a list giving full particulars, including available sources and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the goods during the warranty period.

(ix) EMD as mentioned in paragraph 7 above **(the bid will be rejected if the EMD is not submitted in the Technical Bid envelope)**

### **With the Financial Bid:**

(i) Price quotation in the Price Schedule Forms (as in **Annexure C**)

12. Any alteration or deletions in the bid should be authenticated by the full signature of the bidder.

13. **WARRANTY:** The Supplier shall provide on-site warranty. In the event of any correction of defects or replacement of defective material during the warranty period, the warranty for the corrected/replaced material shall be extended to a further period as originally agreed. Suppliers shall ensure the availability of after sales service for a period of **at least six years** including warranty period. The warranty period shall be **two years** for Fishing Boats, **one year** for Out Boat Motors and **three months** for Fishing Nets on manufacturing defects. Supplier shall also carry sufficient inventories to assure ex-stock supply of consumables and spares in Sri Lanka. **All charges with regard to the supply of spare parts, labour, travel, per diem and accommodation to supplier's staff etc. shall be borne by the supplier during the period of warranty. No additional expenditure for services rendered during the above period will be paid.**

14. **PERFORMANCE GUARANTEE:** The successful bidder shall submit, within **fourteen** working days after the award of tender, a Performance Guarantee provided by a commercial bank or an insurance agency approved by the Central Bank of Sri Lanka, of an amount equal to ten percent (10%) of the value of order, drawn in favour of the High Commission of India, Colombo for the due execution of the contract within the specified period. The Performance Guarantee should be valid for a period of **120 days** from the date of award. If the Performance Guarantee is not submitted within **14 days** of the letter of award, the award will be cancelled and the Guarantee will be forfeited. The EMD of the bidder, whose tender is accepted, will be discharged when the said bidder's Performance Guarantee has been accepted.

15. **DELIVERY:** The successful bidder must complete delivery, as stipulated above, of the items within a period of 90 days from the issue of Purchase Order.

Payment will be done only after successful supply and commissioning of equipment at designated places in Mannar District. Breakage, if any, in transit during the supply period shall be the responsibility of the supplier and should be replaced free of cost. The exact places and the quantities to be supplied there will be intimated later. If the successful bidder fails to hand over within the stipulated period, liquidated damages @ 1% of the tender amount shall be levied for a delay of each calendar week or part thereof, subject to a maximum of 10%.

16. **MODE OF PAYMENT:** Payments will be released only after the items as tendered are handed over/delivered at designated places in Mannar District in perfect working condition, to the High Commission of India or its authorized representative and physical verification of the supplies, as also technical verification has been carried out by a competent team authorized by the Government of Sri Lanka/ High Commission of India. Upon completion of delivery, the items will be inspected and defect, shortcomings or non-conformity to specifications, if any, will be brought to the notice of the Bidder who should take immediate action to rectify those **within seven days.**

17. **RETENTION MONEY:** Retention money to the extent of 5% of invoice amount will be retained up to the warranty period or a period of one year whichever is later. However, 50 % of the retention money will be released after a period of one year, subject to proper functioning of supplied equipments and satisfactory after sales service by the supplier.

18. Withholding Tax will be deducted as per Section 153, 155 and 160 of the Inland Revenue Act. No. 10 of 2006.

19. In the case of boats, manufacture's Instruction manual indicating operating Instructions of the Lifejacket is to be submitted.

20. **ACCEPTANCE OF TENDERS:** The Tender Evaluation Committee reserves the right to reject any or all tenders or accept any tender or a part thereof without assigning any reason whatsoever.

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## **Annexure A : Desired Specification for Supplies**

### **Package ONE : MECHANISED FRP FISHING BOATS**

**EMD = 600,000**

<b>Desired Specification</b>	<b>Required Number</b>
<b>1.</b> Length overall: 18.5 to 21 ft, <b>2.</b> Max length over water line- 17 ft, <b>3.</b> Breadth: 6 - 7 ft, <b>4.</b> Depth: 2 - 2.5 ft, <b>5.</b> Service speed- minimum 7 knots.	175

### **Package TWO :Out Board Motors**

**EMD = SLR 1,200,000**

<b>Desired Specification</b>	<b>Required Number</b>
<b>1.</b> Power- 15HP, <b>2.</b> Two stroke <b>3.</b> Two cylinders, <b>4.</b> Displacement = 300-360cc, <b>5.</b> Manual start, <b>6.</b> Control type - tiller handle, <b>7.</b> Gear shift-forward/neutral/reverse, <b>8.</b> Fuel tank-kerosine-15L/gasoline-6L, <b>9.</b> Revolution-4500-6000rpm, <b>10.</b> Ignition system-CDI <b>11.</b> Repair Kit	175

### **Package THREE : Fishing Nets**

**EMD = 200,000**

<b>Desired Specification</b>	<b>Required Number</b>
<b>1.</b> 6PLY X 2,1/2 X 125 X 1500 <b>2.</b> Nylon-Multi Filament <b>3.</b> Double Knot	700

<b>4. Left Direction PLY</b> <b>5. Net colour-green</b>	
<b>1. 6PLY X 2,1/4 X 125 X 1500</b> <b>2. Nylon-Multi Filament</b> <b>3. Double Knot</b> <b>4. Left Direction PLY</b> <b>5. Net colour-green</b>	700
<b>1. 4PLY X 2,1/2 X 125 X 1500</b> <b>2. Nylon-Multi Filament</b> <b>3. Double Knot</b> <b>4. Left Direction PLY</b> <b>5. Net colour-green</b>	700



## **Annexure B – Technical Specification Forms**

### **B-1 : TECHNICAL SPECIFICATION FORM: MECHANISED FRP FISHING BOATS**

01	02	03	04
<b>No.</b>	<b>Item</b>	<b>Description</b>	<b>Please provide the necessary details of tick mark the most appropriate answer</b>
A	Basic dimensions	Length	
		Breadth	
		Depth:	
		Draught	
	Service speed	Knots-	
B	Drawings ( Please Attach)	GA Plan( Please Attach)	
C	Layer details	AWL	
		BWL	
		Deck	
		Transom	
		Transverse Frames	
		Longitudinal Frames	
D	Kell Arrangement	sand +resin	Yes <input type="checkbox"/> No <input type="checkbox"/>
E	Bow Fenders	Availability	Yes <input type="checkbox"/> No <input type="checkbox"/>
F	Engine Mounting steel Template	Availability	Yes <input type="checkbox"/> No <input type="checkbox"/>
G	Towing eye bolt	Availability	Yes <input type="checkbox"/> No <input type="checkbox"/>
H	Warranty period	Number of Years/Months	

**(Please submit separate forms for any alternate models proposed)**

Signature of the Bidder ..... (Common Seal of the Company)

Name & address of the Company - .....  
.....  
.....

## **B-2 : TECHNICAL SPECIFICATION FORM: OUT BOARD MOTORS**

01	02	03	04	05
S. No.	Item	Description	Please provide the necessary details of tick mark the most appropriate answer	Please specify (Only if the answer is 'no' for the column no-04)
A	Power	15HP	Yes <input type="checkbox"/> No <input type="checkbox"/>	
B	Stroke	two stroke	Yes <input type="checkbox"/> No <input type="checkbox"/>	
C	Cylinders	two cylinders	Yes <input type="checkbox"/> No <input type="checkbox"/>	
D	Displacement	300-360cc	Yes <input type="checkbox"/> No <input type="checkbox"/>	
E	Start	Manual	Yes <input type="checkbox"/> No <input type="checkbox"/>	
F	Control type	tiller handle	Yes <input type="checkbox"/> No <input type="checkbox"/>	
G	Gear shift	forward/neutral/revers	Yes <input type="checkbox"/> No <input type="checkbox"/>	
H	Fuel tank-	kerosine-15L gasoline-6L	Yes <input type="checkbox"/> No <input type="checkbox"/>	
I	Revolution	4500-6000rpm	Yes <input type="checkbox"/> No <input type="checkbox"/>	
J	Ignition system	CDI	Yes <input type="checkbox"/> No <input type="checkbox"/>	
K	Repair Kit		Yes <input type="checkbox"/> No <input type="checkbox"/>	
L	Warranty period	Number of Years/Months		

**(Please submit separate forms for any alternate models proposed)**

Signature of the Bidder .....  
(Common Seal of the Company)

Name & address of the Company - .....  
 .....  
 .....  
 .....

### **B-3 : TECHNICAL SPECIFICATION FORM: FISHING NETS**

01	02	03	04	05
No.	Item	Description	Please provide the necessary details of tick mark the most appropriate answer	Please specify  (Only if the answer is 'no' for the column no-04)
	Size Type 01	6PLY X 2,1/2 X 125 X 1500	Included in the package Yes <input type="checkbox"/> No <input type="checkbox"/>	
	Size Type 01	6PLY X 2,1/4 X 125 X 1500	Included in the package Yes <input type="checkbox"/> No <input type="checkbox"/>	
	Size Type 01	4PLY X 2,1/2 X 125 X 1500	Included in the package Yes <input type="checkbox"/> No <input type="checkbox"/>	
	Material	Nylon	Yes <input type="checkbox"/> No <input type="checkbox"/>	
	Filament type	Multi Filament	Yes <input type="checkbox"/> No <input type="checkbox"/>	
	Knots	Double Knot	Yes <input type="checkbox"/> No <input type="checkbox"/>	
	Direction	Left Direction PLY	Yes <input type="checkbox"/> No <input type="checkbox"/>	
	Net colour	Please mentioned		

Signature of the Bidder .....

(Common Seal of the Company)

Name & address of the Company - .....

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## **Annexure C: Price Schedule Form**

### **C- 1 : Price Schedule for Supply and Delivery of FRP boats in Mannar**

01	02	03	04	05=02 X 04	06=03 X 04
Description	Unit Price ( excluding VAT) (in Sri Lankan Rupees)	Unit Price ( including VAT) (in Sri Lankan Rupees)	Number of Units	Total Price ( excluding VAT) (in Sri Lankan Rupees)	Total Price ( including VAT) (in Sri Lankan Rupees)
<b>MECHANISED FRP FISHING BOATS OF LENGTH _____FT_ (HULL ONLY)</b>			175		

**(Please submit separate forms for any alternate models proposed)**

VAT registration number ..... (if applicable)

Total amount in words; Sri Lankan Rupees

.....  
.....

Signature of the Bidder .....  
.....  
(Common Seal of the Company)

Name & address of the Company - .....

.....  
.....  
.....

Name address of the Authorized Officers: .....

.....  
.....

Telephone Number - .....

Fax Number - .....

Date ...../ ...../ 2011

## **C -2 : Price Schedule for Supply and Delivery of OBMs in Mannar**

01	02	03	04	05=02 X 04	06=03 X 04
Description	Unit Price ( excluding VAT) (in Sri Lankan Rupees)	Unit Price ( including VAT) (in Sri Lankan Rupees)	Number of Units	Total Price ( excluding VAT)	Total Price ( including VAT)
Power- 15HP, two stroke engine			175		

**(Please submit separate forms for any alternate models proposed)**

VAT registration number ..... (if applicable)

Total amount in words; Sri Lankan Rupees

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 .....

Signature of the Bidder .....

.....

( Common Seal of the Company)

Name & address of the Company - .....

.....  
 .....  
 .....

Name address of the Authorized Officers: .....

.....  
 .....

Telephone Number - .....

Fax Number - .....

Date ...../ ...../ 20010

### **C-3 : Price Schedule for Supply and Delivery of Fishing Nets in Mannar**

01	02	03	04	05	03 X 05	04 X 05
No	Description	Unit Price ( excluding VAT) (in Sri Lankan Rupees)	Unit Price ( including VAT) (in Sri Lankan Rupees)	Number of units	Total Price ( excluding VAT)	Total Price ( including VAT)
Type 01	6PLY X 2,1/2 X 125 X 1500			700		
Type 02	6PLY X 2,1/4 X 125 X 1500			700		
Type 03	4PLY X 2,1/2 X 125 X 1500			700		
Total (in Sri Lankan Rupees)				2100		

VAT registration number ..... (if applicable)

Total amount in words; Sri Lankan Rupees

.....

.....

Signature of the Bidder ..... ( Common Seal of the Company)

Name & address of the Company - .....

.....

.....

.....

Name address of the Authorized Officers: .....

.....

.....

Telephone Number - ..... Fax Number - .....

Date ...../ ...../ 2011

## **Annexure D: Bidder Information Form**

**Please provide the necessary details with supporting documentary evidence**

- 1 Company Registration Number : \_\_\_\_\_
- 2 **(only for boats)** DFAR Approval for Boat Yard (please attached a copy of the certification)
- 3 DFAR Approval for design (please attached a copy of the certification)
- 4 Safety Regulation Certificate issued by DFAR under new regulation (please attached a copy of the certification)
- 5 Previous Experience \_\_\_\_\_ Years
- 6 Production Capacity per month \_\_\_\_\_ Boats /Out Board Motors/Fishing Nets
- 7 Valid Environment Certificate (please attached a copy of the certification)
- 8 AD's certificate to prove that the boat yard is currently operated (please attached a copy of the certification) **(only for boats)**
- 9 Reg number obtained recently for boat building from DFAR **(only for boats)**


- 10 Awards obtained

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## **Annexure E**

### **BID BOND FORM**

Whereas ..... Hereinafter called "The TENDERER" has submitted his/their Tender dated ..... For the supply and delivery of Fishing Equipment in Mannar District", as per specification schedule annexed. Know all men by these presents that we .....  
..... (Here in after called the Bank) are bound to the .....  
..... (Here in after called THE PURCHASER) in the sum of .....for which payment well and truly to be made to the said PURCHASER The bank binds itself, its successors and assigns by these presents sealed with the common seal of the said bank this Day of 2011.

The conditions of the obligation are:- .

1. If the TENDERER withdraws his bid during the period of bid validity specified by the TENDERER on the bid form or
2. If the TENDERER having being notified of the acceptance of his bid by the PURCHASER' during the period of Bid validity
  - a. Fails or refuses to execute the CONTRACT.

Or

- b. Fails or refuses to furnish the performance bond. We undertake to pay to the PURCHASER up to the above amount upon receipt of his first written demand, without the PURCHASER having to substantiate his demand PURCHASER will state that the amount claimed by him is due to him owing to the occurrence of one or both conditions, specifying the occurred condition or conditions .

This guarantee will remain in Force up- to and including 120 days after the period at BID validity, and any demand in respect thereof should reach the BANK not later than the above date.

.....  
Signature of the Bank



## **Annexure F**

### **PERFORMANCE BOND FORM**

#### **"Supply and delivery of Fishing equipment in Mannar"**

Whereas hereinafter Called "The SUPPLIER" has undertaken, in pursuance of CONTRACT dated 2011 to supply and delivery of Fishing equipment in Mannar District.

Hereinafter called "The CONTRACT" and where as it has been by you in the said CONTRACT that the SUPPLIER shall furnish you with a "Bank. Guarantee" by a recognized Bank for the sum specified herein as security for compliance with the SUPPLIER's performance obligation in accordance with the CONTRACT and whereas we agreed to give the SUPPLIER a Guarantee.

Thereof we hereby affirm that we are guarantors and responsible to you on behalf of SUPPLIER, up to a total of and we undertake to pay you upon, your first written demand declaring the SUPPLIER to be in default under the CONTRACT and without cavil or argument any sum or sums within the limits of ..... as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein. This guarantee is valid until the ..... day of 2011..

.....  
Signature and the Seal of the Bank

..... We understand that you are not bound to accept the lowest or any tender you may receive Dated this .....day of ..... Two Thousand and Eleven.

Signature .....

.....in the capacity of ..... duly authorized to sign tenders for and on behalf of .....  
.....(Name and Address of the company)

(IN BLOCK CAPITAL LETTERS)

Name : \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

#### **WITNESSES**

.....  
Address:

.....  
Signature:

.....  
Name

.....  
Address:

.....  
Signature: